

**PERSONAL INFORMATION:**

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**Name:** Khalid Abed Dahleez  
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**SUMMARY OF KEY QUALIFICATIONS:**

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I have a PhD in Business Administration. I have over fifteen years of rich experience in evaluation, assessment, and development projects. I also participated in many work assignments; namely in Management & Coordination of development projects, classic & on-job training, Institutional Assessment, Needs Assessment, Project & Program Evaluation, Organizational Development & Change Leadership, Statistical Analysis, Fund Raising, and Strategic Planning, and Business Process Reengineering.

From academic & research perspectives, I have taught Management Information Systems and Statistics & Research Methodology courses for master degree students. I also have taught Project Management, Total Quality Management, and Computer Applications for Business Students for undergrads. I taught two courses for professionals at the Community Development Institute; namely Introduction to Entrepreneurship and Entrepreneurial Strategy & Innovation. I supervised more than 30 students at master level and published many research papers in the last three years. Finally, I was actively engaged in many community development and knowledge sharing activities through participation of workshop and scientific days focusing on research culture development and Entrepreneurship.

**EDUCATION:**

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- **PhD in management**, 2013, Graduate School of Business (GSB) - National University of Malaysia (UKM), Bangi, Selangor, Malaysia <http://www.ukm.my/gsbukm/>
- **MBA**, 2009, the Islamic University of Gaza (IUG), Palestine.
- **Bachelor Degree in Computer Engineering**, 2000, the Islamic University of Gaza (IUG), Palestine.

**ACADEMIC & TRAINING EXPERIENCE:**

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- **Assistant Professor**, since Feb 2014, Business Administration Department (MBA and English-taught Bachelor programs), Faculty of Commerce, Islamic University of Gaza. Courses: MIS, Research Methodology, Entrepreneurship, Project Management. <http://site.iugaza.edu.ps/kdahleez>
- **Part-time Lecturer**, (2009 – 2013), BA Department, Faculty of Commerce, IUG.
- **ICT & Business Incubation Advisor**, provide consulting services and coaching at the IUG Business Incubator (2013–2016) and Economic Empowerment Program - UCAS-Incubator (June – Dec. 2015).
- **Coach & Trainer**, Professional Diploma in Small Business & Entrepreneurship, Community Development Institute at the Islamic University of Gaza (2014 – 2017).
- **Professional Trainer:** Change Leadership, Project Management, SPSS & SEM Analysis, Career Planning, Institutional Self-Assessment, Teamwork, Fundraising & Proposal Writing, Organizational Development, TQM & ISO, Strategic Planning.
- **Researcher:** Entrepreneurship, Innovation, Business Incubators, MIS, TQM & Project Management.

**ADMINISTRATIVE POSITIONS:**

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2016 – 2017	Vice Dean – Faculty of Commerce
2016 – Present	Key Member – Business & Economic Research Center - IUG
2013 - 2016	Project Manager – “Project for Matching BA Students’ Knowledge & Skills to Labor Market Needs”, Business Administration Department
2014 – 2015	Head of Internship (Field Training) Unit – Faculty of Commerce
2011 - 2014	Manager of Research Affairs – Islamic University of Gaza
2008 - 2010	Director of Quality Unit – Islamic University of Gaza
2006 – 2008	Head of Projects Unit – Community Service & Continuing Education
2005 – 2006	Head of Training Unit - Community Service & Continuing Education
2004 – 2005	Fundraising Officer - Community Service & Continuing Education
2001 – 2004	IT Programs Coordinator - Community Service & Continuing Education

### SELECTED RESEARCH (JOURNAL PUBLICATIONS):

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- **Dahleez, K. A., & Loubbad, K. A. M.** (2017). Success Factors of E-Government Implementation in Palestine: Exploratory Study. *An-Najah University Journal for Research - B (Humanities)*, 31(2).
- **Dahleez, K. A., & Zourob, N. H. K.** (2017). The Mediating Role of Job-based Psychological Ownership on Internal Marketing Practices and Organizational Citizenship Behavior at Palestinian Academic Institutions. *IUG Journal for Economic & Administrative Sciences*, 25(1).
- **Dahleez, K. A., & Hamad, M. H. K.** (2016). The Impact of Job Engagement and Perceived Organizational Support on Job Performance in Academic Institutions. *IUG Journal for Economic & Administrative Sciences*.
- **Jouda, A. A., Ahmad, U. N. U., & Dahleez, K. A.** (2016). The Impact of Human Resource Management Practices on Employees Performance: The Case of Islamic University of Gaza in Palestine. *International Review of Management and Marketing*, 6(4), 1080-1088.
- **Dahleez, K. A.** (2015). Examining the Relationship between Internal Service Quality and Customer Service Quality in Academic Institutions in Gaza Strip. *IUG Journal for Economic & Administrative Sciences*, 23(2).
- **Dahleez, K. A., & Migdad, M. I.** (2013). Entrepreneurial Characteristics of Undergraduate Students in Deteriorated Economies (the case of Gaza Strip). *Dirasat: Administrative Sciences*, 40(2).

### AWARDS & PRIZES:

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- 2010 – 2011** Dean List for Distinction, Ph.D. Program, Graduate School of Business (GSB), National University of Malaysia.
- 2004 - 2005** Presidential Scholarship Program, Academy for Educational Development (AED), Implemented by the USA Government.
- 1994 - 1995** Distinction in academic achievements at undergraduate level, the Islamic University of Gaza

### PROFESSIONAL EXPERIENCE & CONSULTANCIES:

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- (May 2016 – Apr. 2019)** Project for Developing the Capacity of Business & Economic Research Centers at Palestinian Higher Education Institutions (BERC), funded by EU through Erasmus+ KA2 CBHE, key team member.
- (Sep. 2013 – Dec. 2016)** Project for Matching Business Administration Students' Knowledge and Skills with Labor Market Needs, funded by the World Bank through the Palestinian Ministry of Education & Higher Education; Project Manager.
- (Sep. – Dec. 2016)** Project for Assessment of Economic Indicators and Development Prospects for Palestinian Communities, funded by UNDP, team member.
- (Jan. – Sep. 2016)** Evaluation and Reengineering of Business Process and Development of Operation Manuals for Coastal Municipalities Water Utilities (CMWU), Gaza Water Supply & Sewage Systems Improvement Project, funded by the World Bank; Team Leader.
- (June – Dec. 2015)** Economic Recovery In The Gaza Strip: Promoting Choice, Resilience and Dignity, funded by Danish Government Development Agency DANIDA through Oxfam UK; Project Consultant.
- (Oct. – Dec. 2014)** Business Plan Competition funded by SPARK and the Netherlands Ministry of Foreign affairs for supporting Entrepreneurs in the Gaza strip and building the capacity of BTI; Business & Technology Incubator (BTI); Business Incubation Consultant.
- (Jan. – Dec. 2012)** Establishing Consumer Quality Index for Malaysian Industrial Organizations, Quality Consultant.
- (Jan. - March 2010)** Assessment of major Projects and Practices and Development of strategic plan for charity organizations in Gaza strip, strategic planning consultant,
- (Jan. - May 2010)** BPR project for reengineering of registration departments processes at three different Community colleges in Gaza Strip, BPR consultant, (funded by the World Bank & EU through the Quality Improvement Fund (QIF)).
- (Jan. - May 2010)** Project for Developing Quality Assurance Systems & Techniques at the IUG, Manager, (funded by the World Bank – Quality Improvement Fund).
- (June 2008 - June 2009)** Project for Assessment & Reengineering of Administrative Processes at the IUG, Project Manager, (funded by the World Bank – Quality Improvement Fund).
- (Jan. – Dec. 2007)** Project for Developing a Unified Graduates' Tracking System for the Palestinian TEIs, Project Manager & Research Team Member, (funded by the World Bank).
- (March - June 2005)** Voter Education Project – Manager - (funded by TAMKEEN/USAID).

- (Jan. - Apr 2004) IT program coordinator (funded by the World Bank), CSCED.  
(Jan. – Dec. 2002) IT program coordinator (funded by ANERA).

## RESEARCH EFFORTS & COMMUNITY PARTICIPATION:

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- 2016 – Present Head – Entrepreneurship & Innovation Research Group
- 2015 – Present Editorial Board member & Reviewer – IUG Journal Of Economics & Business Studies.  
<http://journals.iugaza.edu.ps/index.php/IUGJEB>
- 2017 – Present Reviewer, Sage Open Journal <https://us.sagepub.com/en-us/nam/journal/sage-open>
- 16, July 2017 Key Speaker, Workshop “Scientific Research (Basics & Challenges), Academy of Management & Politics. <http://www.mpa.edu.ps/article/3834>
- 4 – 5, Nov 2017 Member of Scientific Committee – Conference “Sustainability & Promotion of Creative Environment in the IT Sector” – Organized by Palestine Technical College of Deir-Elbalah. <https://www.ptcdb.edu.ps/site/managdeptevent/>
- 04, May 2017 Key Speaker, Workshop “Toward a Sustainable Academia-Industry Relationship”, Implemented by BERC Project.  
<http://www.ucas.edu.ps/NewsDetail.aspx?ShowID=6590&print=1>
- 20, March 2017 Key Speaker, Scientific Day “Opportunities of Intelligent Software”, implemented by IT Faculty at the Islamic University of Gaza.  
[www.iugaza.edu.ps/Default.aspx?tabid=11359&id=23581](http://www.iugaza.edu.ps/Default.aspx?tabid=11359&id=23581)
- 17, April 2017 Key Speaker & Presenter, Scientific Day “Freelancing as a Window for Self-Employment”, Organized by Faculty of Commerce, Faculty of IT, & Palestinian Ministry of Telecommunications. [http://www.mtit.gov.ps/index.php/c\\_home/showNew/1999](http://www.mtit.gov.ps/index.php/c_home/showNew/1999)
- 18, May 2016 Key Speaker, Round Table Discussion “The Role of Governmental Sector & NGOs in Supporting Entrepreneurship in Palestine”, Organized by Palestinian Ministry of IT & Telecommunications jointly with Palestinian Information Technology Association (PITA). [http://www.mtit.gov.ps/index.php/c\\_home/showNew/1848](http://www.mtit.gov.ps/index.php/c_home/showNew/1848)
- 11, May 2016 Session Facilitator, Scientific Day “ The Role of IT in Supporting Decision Making & Organizational Performance”, implemented by the Palestinian Ministry of IT & Telecommunications jointly with Academy of Management & Politics.  
[http://www.mtit.gov.ps/index.php/c\\_home/showNew/1847](http://www.mtit.gov.ps/index.php/c_home/showNew/1847)
- 24, Jan 2016 Training Session Delivery “How to Develop a Rigor PhD Research Proposal”, Organized by International Relation Office at IUG. <http://maannews.net/Content.aspx?id=823811>
- 02, Jan 2016 Key Presenter, “IUG Experience in Developing & Implementing Quality Management Initiatives”, delivered at the first Summit of Palestinian TEIs Quality Units, implemented by Palestinian Ministry of Education & Higher Education. <http://www.mohe.ps/quality/>
- 01, Dec 2015 Key Speaker, Workshop “Entrepreneurs in the Front Initiative”, organized by UCAS and University College of Science & Technology. <http://www.cst-kh.edu.ps/ar/index.php/activities/179-administration-science/351-raadion>
- 21, Nov 2015 Key Speaker, Orientation Session “Entrepreneurship from Idea to Opportunity”, organized by University College of Applied Sciences UCAS.  
<http://www.ucas.edu.ps/NewsDetail.aspx?ShowID=5555>
- 19, Nov 2015 Key Speaker, National Workshop “Extent of Relevance of Graduates’ Knowledge & Skills to Labor Market Needs”, implemented by Palestinian Ministry of Labor jointly with Al-Azhar University – Gaza.  
[http://www.alazhar.edu.ps/arabic/eco/newsdetails.asp?id\\_no=11486](http://www.alazhar.edu.ps/arabic/eco/newsdetails.asp?id_no=11486)
- 5 – 6, May 2015 Conference Coordinator, “Entrepreneurship & Creativity in Small Business Development”, Implemented by Faculty of Commerce in cooperation with PFI & BTI.  
<http://ecsbd.iugaza.edu.ps/>
- 10, Feb 2014 Preparation Committee member, Scientific Day “Academic Institutions & Private Sector – Towards Cooperation & Integration”, implemented by IUG Research Affairs jointly with PFI. [research.iugaza.edu.ps/المؤسسات-الأكاديمية-والقطاع-الخاص](http://research.iugaza.edu.ps/المؤسسات-الأكاديمية-والقطاع-الخاص)
- 19, June 2009 Workshop Facilitator, “Toward a Conclusive Care of Gaza Orphans”, implemented by the Union of Charity organizations –Gaza. [http://insanonline.net/print\\_news.php?id=8326](http://insanonline.net/print_news.php?id=8326)

**COMPUTER SKILLS & LANGUAGES:**

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- **Applications:** MS Office, MS Project, MS Visio
- **Statistical Packages:** SPSS V22, Smart-PLS, SEM AMOS.
- Excellent command of Arabic Language.
- Good command of English Language in both written and oral Expressions, *TOEFL* score (597).
- Good command of German Language in both written and oral expressions.
- General Knowledge of the Hebrew & Malay Languages.

**OTHERS:**

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- Interviewing Committee for Projects Positions - member.
- Career Development & Planning Team – Leader.
- Human Resource Development Committee – member.
- Graduate Record Examination GRE, Score – Quantitative Section (620).

**REFEREES:**

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- **Dr. Zaher Zain**, Associate Professor of Management, Dean – Graduate School of Business, National University of Malaysia. Email: [gsb.dean@ukm.edu.my](mailto:gsb.dean@ukm.edu.my)
- **Dr. Hani Albasoos**, Assistant Professor of Political Science, College of Economics & Political Science, Sultan Qaboos University, Oman. Email: [hani.adam@squ.edu.om](mailto:hani.adam@squ.edu.om)
- **Dr. Khaled Nigim**, Professor of Technology - Instrumentation & Control, Lambton College, Canada. Email: [khaled.nigim@lambtoncollege.ca](mailto:khaled.nigim@lambtoncollege.ca)
- **Dr. Mohammed Migdad**, Professor of Economics, Dean – Faculty of Commerce, the Islamic University of Gaza. Email: [mmigdad@iugaza.edu.ps](mailto:mmigdad@iugaza.edu.ps)

REFERENCES AVAILABLE UPON REQUEST