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PERSONAL DETAILS

Asst. Prof. Dr. Mohammed Abdullah Alkhawlani, PhD

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Birthday: 08/08/1979

Material Status: Marriage

CAREER OBJECTIVES

To keep up with the cutting edge of the academic innovation and methodologies to exploit and share full of my potential and capabilities where my qualifications, knowledge and experience would be a part of the organization asset.

CAREER STRENGTH

I am a self-motivated, result oriented; eager teamwork and player with the ability to work under any conditions to effectively and efficiently deliver the targets of the quality and quantity performance in any organization.

QUALIFICATION AND EDUCATION

Ph.D. University Technology Mara (UITM), Malaysia, Business Management, (MAR 2016)

M. A. University Malaya (UM), Malaysia, Information Technology, (OCT 2010).

B. A. Al-unbar University, Iraq, Public Administration, (JUL 2002).

ADDITIONAL QUALIFICATION

Commercial Pilot License CPL, (IRAQ Civil Aviation), Iraq

Aircraft Performance B-737, B-707, B-747, (IRAQ Civil Aviation), Iraq

ACADEMIC EXPERIENCE

1) February 2012 –Present

Lecturer (Full Time), Faculty of Finance and Administrative Sciences, Al-Madinah International University (Mediu) at Malaysia (www.mediun.edu.my) Online and On-campus teaching. (Holding Malaysian Teaching permit).

Areas:

No.	Under Graduate	No.	Master - MBA
1	Organizational behavior	1	Organizational behavior
2	Marketing Theory and Practices	2	Marketing Management
3	Human Resource Management	3	Quantitative Analysis
4	Strategic Management and Business Policies	4	Strategic Management
5	Quality Management		
6	Operational Management		
7	Quantitative Analysis/ Statistics		
8	Management Theory and practices		
9	Business communication		
10	Computer Information System (MIS)		
11	E- commerce Technology		
12	E-Banking		
13	E-Business		
14	Project Management		
15	Critical Thinking		
16	Entrepreneurship		
17	Project Paper		

2) 01/12/2009 To 31/01/2012

Lecturer (Instructor), at Yemen Airways Training Center

Areas in the field of Aviation Training:

Airline Project management, Feasibility Study, Art of Management, Total Quality Management, Methods of Sales Forecasting, Commercial Agreements Negotiation, Market and data Analysis, Business Analysis, Business Development and Quality of Services.

MANAGERIAL EXPERIENCE

Organization	Position and period
Al-Madinah International University (Mediu) at Malaysia	<p>Dean - April 2016 to Present Faculty of Finance and Administrative Sciences for online (E- learning) and on campus.</p> <p>Deputy Dean - August 2014 to April 2016 Faculty of Finance and Administrative Sciences for online (E- learning) and on campus.</p> <p>Head of dept. Feb 2015 to Present Head of Management and Economic dept. at the Faculty of Finance and Administrative Sciences for online (E- learning) and on campus.</p> <p>February 2015 – Present Board member in Al-Madinah International University Training Center.</p>
	<p style="text-align: center;">Achievements at Al-Madinah International University</p> <ul style="list-style-type: none"> ➤ Lead the faculty teams (Professors and Lecturers) until getting the full Accreditation from MQA for most of the faculty programs. ➤ Developing Al-Madinah International University web site until the university achieved the first level among all Malaysia private universities in webometrics (2014). ➤ Developing 2020 strategy for Al- Madinah International University. ➤ Managing Faculty of Finance and Administrative Sciences undergraduate and postgraduate successfully. ➤ Developing and updating the Faculty of Finance and Administrative Sciences undergraduate and postgraduate programs Curriculum from August 2012 to June 2014. ➤ Leading the Faculty of Finance and Administrative Sciences Team for developing and keep updating the undergraduate programs curriculum for online and on campus, which are: <ol style="list-style-type: none"> 1. BBA-Hones' 2. BB-Ecommerce 3. BBA- Management 4. BBA Marketing.

	<p>➤ Leading the Faculty of Finance and Administrative Sciences Team for developing and keep updating the postgraduate programs curriculum for online and on campus, which are:</p> <ol style="list-style-type: none"> 1. MBA 2. Business management (Master and PhD). 3. Accounting (Master and PhD). 4. Economic (Master and PhD). 5. Islamic Banking (Master and PhD).
Yemen Airways at Yemen	<p>24/02/2010 to 31/01/2012 Research & Development Manager</p> <p>11/2009 to 6/2010 Coordinator between Yemen Airways and Euro-control and SITA Aircraft Emissions</p> <p>01/09/2009 To 23/02/2010 Marketing Research & Development specialist</p> <p>16/06/2004 To 30/09/2005 Commercial Specialist</p> <p>01/07/2003 To 15/06/2004 Marketing Supervisor</p> <p>01/02/2003 To 30/6/2003 Customer Service officer</p> <p style="text-align: center;">Achievements at Yemen Airways</p> <p>➤ Doing Business Analysis for Yemen Airways 2009 to 2011 and the achievements were a report presented to the Chairman with full recommendations how Yemen Airways can operate with the optimum level according to the company capability.</p> <p>➤ Improving the Quality of Service for Yemen Airways and the achievements were the QS were improved for the period 2009 to 2010.</p>
ADIN Solution At Malaysia	<p>01/07/2007 To 15/7/2009 Systems developer and Projects consultant</p>

WORKSHOP AND TRAINING PROGRAMMS CERTIFICATES

- 2016: Participated in Forum- “Malaysian International trade competitiveness & Foreign Investment Destination Opportunities: Malaysian Economic policies 2015-2016”, AAGBS- UITM.
- 2016: Participated in workshop – “Creativity and Innovation management”, Al-Madinah International University, Malaysia
- 2015: Participated in training program – “Skills of understanding personalities”, Al-Madinah International University, Malaysia
- 2015: Participated in training – “Training of Trainers” TOT, Global Arabic Center, Malaysia
- 2015: Participated in training program – “Strategic planning for educational institutions” Al-Madinah International University, Malaysia.
- 2015: Participated in training program – “Preparation of scientific Research project plan”, Al-Madinah International University, Malaysia
- 2015: Participated in training program – “Development research skills”, Al-Madinah International University, Malaysia
- 2015: Participated in training program – “Skills of effective communication”, Al-Madinah International University, Malaysia
- 2015: Participated in training program – Statistical package for the Social Sciences (Introduction to the Advance level). UTN, Malaysia
- 2015: Participated in training program – SEM Structural Educational Modeling (Introduction to the Advance level). IIUM, Malaysia
- 2015: Participated in training program – SMART PLS (Introduction to the Advance level), IIUM, Malaysia
- 2014: Participated in training program -Time Management, Al-Madinah International University Malaysia
- 2014: Participated in training program -“How to use Amos for research analysis”. Al-Madinah International University, Malaysia
- 2013: Participated in Training program in “How to do Business reports”. Al-Madinah International University – Malaysia.
- 2012: Participated in Training program in Microsoft Dynamic Customer Relationship Management system (CRM). Al-Madinah International University, Malaysia.
- 2012: Participated in Training program on Alim and Campus Management System (CMS). Al-Madinah International University, Malaysia.
- 2011: Participated in Training program on - “Management of tension and crises”, Leena Training center, Sana’a, Yemen

- 2011: Participated in Training program on – “Negotiation skills, excellence in customer service, professional selling skills”, University of Science and Technology, Sana'a, Yemen
- 2011: Participated in Training program – “Distinction and leading strategic success, Management development & consultation center”, University of Science and Technology, Sana'a, Yemen
- 2004: Participated in Training program – “Computer Maintenance”, Management development & consultation center, University of Science and Technology, Sana'a, Yemen,
- 2003: Participated in Training program – “Computer Networking, (Designing, setup, installation and maintenance)”, Management development & consultation center, University of Science and Technology, Sana'a, Yemen,
- 2002: Participated in Training program – “Comprehensive Secretary Course”, Institute of Al-khawarezmy, Al-unbar, Iraq
- 2002: Participated in Training program – “Database management”, Institute of Al- khawarezmy, Al-unbar, Iraq

TRAINER

Special courses I have been invited as a trainer in Malaysia, Indonesia, Yemen and Kenya

A. Business Management and Human

1. Strategic planning (Malaysia)
2. Innovation and creative thinking (Malaysia)
3. Leadership skills and perspectives (Malaysia)
4. Feasibility studies (Malaysia)
5. Strategic thinking (Malaysia)
6. Project Management (Malaysia, Kenya)
7. Negotiation Skills (Malaysia, Indonesia)
8. Communication and Business deals (Malaysia)
9. Agreements preparation (Malaysia, Kenya and Yemen)
10. The art of persuasion (Kenya and Yemen)
11. Crisis Management (Malaysia)
12. Procurement Management (Malaysia)
13. Tenders Management (Malaysia)
14. Team Management (Malaysia and Indonesia)
15. Time Management and Job stress (Malaysia and Indonesia)
16. Marketing strategies, planning (Malaysia)

17. Organizational Culture (Malaysia)
18. Risk Management (Malaysia)
19. Marketing Research (Malaysia)
20. Advanced Management for Delegation and Motivation to Improve work Performance (Malaysia and Indonesia)
21. Behavioral and Managerial Skills (Malaysia and Indonesia)
22. Changes Methods and an organizational performance development (Malaysia and Indonesia)
23. Mind Mapping (Malaysia and Indonesia)

B. Aviation Industry

1. Airline Customer service (Malaysia, Kenya and Yemen)
2. Project management in the aviation industry (Yemen)
3. Airline business feasibility studies (Yemen and Malaysia)
4. Total quality Management (Yemen and Malaysia)
5. The art of management (Yemen)
6. Methods of sales forecasting (Yemen, Malaysia and Kenya)
7. Commercial agreements and negotiation (Yemen and Malaysia)
8. Market and data Analysis (Yemen and Malaysia)
9. Business Analysis (Yemen)
10. Business Development (Yemen)
11. Marketing research (Yemen)
12. Stress Management (Yemen and Malaysia)

RESEARCH AND PUBLICATION

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| 2015 | Mohammed Alkhawlan & Prof. Dr. Zaini Abdullah (2015) The construct validity of health and safety executive “HSE” tools for measuring the organizational performance: Evidence from the aviation industry in Yemen, Australian Journal of Basic and Applied Sciences, 9(22) Special 2015, Pages: 103-108 |
| 2015 | Mohammed Alkhawlan & Prof. Dr. Zaini Abdullah (2015) the construct validity of organizational culture: Evidence from the aviation industry in Yemen, Australian Journal of Basic and Applied Sciences, 4(8) Special 2015, Pages: 81-86 |

- 2014 **Mohammed Alkhawlan & Prof. Dr. Zaini Abdullah (2015)** Organizational Context and Configuration Effects of organizational performance, (Study case in Airline industry), *UiTM Journal*, 3(5), Page 20-25.
- 2012 **Mohammed Alkhawlan (2012)** The use of IT and its impact on Islamic Banking functions, *International Conference*, vol.1 (2), 33-41.
- 2010 **Mohammed Alkhawlan & Dr.Norizan Mohd Yasin (2010)** Facilitating Patient Registrations using an Integrating Healthcare Management System, *Electronic Journal of University of Malaya* 5(18), 88-100.
- 2009 **Mohammed Alkhawlan & Dr.Norizan Mohd Yasin (2009)** Methodological Approach for Integrating Web-based Health Care Management System, *Electronic Journal of University of Malaya* 3(22), 51-60.

COMMUNITY SERVICE

- April 2016** Voluntarily trainer for the Academic community services: Finding and writing research problem statements and research Gap.
- April 2016** Voluntarily trainer for the Academic community services: Writing Academic research plan research literature review
- Nov 2015** Conducted an employer and Shah Alam region survey for purpose of Approval department of economic and management MBA program - Faculty of Finance and Administrative Sciences.
- Oct 2015** Voluntarily designed and conducted as trainer: Training programs at the University for MEDIU students and any from another university
- Sep 2015** Voluntarily for conducting special program for researcher students
- Sep 2012** participate in lifelong learning activity hold by Ministry of High Education, Malaysia

ACADAMIC & RESEARCH ACTIVITIES

As supervisor for the following topics master and PhD students

a) Main Supervisor

- 1) The Effect of Quality management process on patient quality health services- Master
- 2) The impact of leadership style on the training performance: A field study on the government organizations in the State of Qatar – PhD- Mentor
- 3) The impact of improving employees' performance using TQM (An applied Study on Saudi Bin-laden Group) – Master

b) Co-Supervisor

- 1) The concept of Empowerment and Leadership to drive organizational resources for continual business growth and success- PhD.
- 2) A study on the role of awareness as mediator's factor for the intention to use internet banking: a case of Yemen's SME- PhD
- 3) Executive compensation determinants, and industry sensitivity tests of the Nigerian listed banks

Sep - 2015: Monitoring 11 project papers for undergraduate students and supervise 11th of them.

Feb - 2015: Monitoring 27 project papers for undergraduate students and supervise 10th of them.

Sep - 2014: Monitoring 22 project papers for undergraduate students and supervise 10th of them.

Feb -2014: Coordinate an Industrial Training and monitoring 40 project papers for undergraduate students and supervise 5 of them.

Sep - 2013: Coordinate an Industrial Training

SPECIAL AWARDS

Oct- 2014:

A certificate of appreciation because of teamwork on developing the University web from Prof. Dr. Mohammed bin Khalifah, Al-Madinah International University Rector.

Oct- 2012:

A Reward (MEDIU best staff) from Prof. Dr. Mohammed bin Khalifah, Al-Madinah International University Rector

Dec -2011:

A certificate of appreciation from Captain Abdulkhaleq Alkadi - Chairman of Yemen Airways.

PERSONAL & TECHNICAL SKILLS

- 1) Computer operating Literate
- 2) Hardware and software troubleshooting skills.
- 3) Computer programming languages & computer networks.
- 4) Mathematic & statistics.
- 5) Arabic: Excellent (Mother language)
- 6) English Language Skills (Writing, Reading & Speaking).
- 7) Public Relation Skills
- 8) Leadership Skills

REFERENCES

Name: Prof. Dr. Zaini Abdullah
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Name: Prof. Dr. Wan Sulaiman Bin Wan Yusoff
Institute: Al-Madinah International University, Malaysia
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