Sherif Mohamed Morsy

Prince Metaab St. ,Al-Safaa District Jeddah / Saudi Arabia 00966 50 9310 342 Sherifco555@yahoo.com

Objective:

Seeking a challenging position where my educational background, interpersonal skills and experience can be enhanced and developed.

Education:

2011-1012 Menoufia University Faculty of Veterinary Medicine Diploma of Microbiology		Sadat City/Egypt Grade: Very Good			
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2006-2010	Menoufia University	Sadat City/Egypt
Faculty of V	eterinary Medicine	Grade: Good
Bachelor of V	Veterinary Science Colleg	ge - BVSc
2005-2006		College – 10 th of Ramadan

Skills:

Computer

1993-2005

Excellent knowledge of Windows XP, 7,8 and 10 Very good knowledge of Word, Excel, Access, PowerPoint and Prezi

St. Joseph Maronite Language School – El-Zaher

Language

Native Language Arabic Excellent command of both written and spoken English

<u>Skills</u>

Communication Skills	Presentation Skills	Time Management Skills
Negotiation Skills	Selling Skills	Report Writing Skills
Strategic Marketing	Management Skills	Team Building Skills

Work Experience:

Saudi Sicli Medical – Jeddah, KSA Training , Quality and Re	
Saudi Sicli Medical – Jeddah, KSA Marketing, Training and I	
YAT Learning Centers Freelancer Authorized Tra	October 2013 – October 2015 ainer
Beauty Experts – Jeddah, KSA Western Region Sales and	Č Č
ResMed – Alexandria, Egypt Regional Clinical Technica	• •
Novartis Pharma Product Specialist	May 2011 – December 2013
Contacts Plus Professinal Academy Marketing Skills Instructo	• •
Vodafone - Sphinx Store Sales Corrdinator	February 2011 – April 2011
ABC Food System Ltd. Medical Sales Representiti	June 2010 – Janauary 2011 ve
ALICO	August 2009 – March 2010

Insurance Agent

Clinical Training

GETINGE Group – Dubai ,UAE	September 2018
iVascular – Barcelona ,Spain	August 2017
Fairmont Medical – Dubai ,UAE	May 2017
SIGVARIS AG – Dubai ,UAE	October 2016
Saudi Food and Drug Association – Khobar, KSA	-
GETINGE Group – Dubai, UAE	February 2016
Vascular Insights – Dubai ,UAE	January 2016
Life Vascular – Dubai, UAE	December 2015
Chromogenix – Riyadh ,KSA DasMad – Istanbul Turkay	July 2014 Echrygry 2014
ResMed – Istanbul ,Turkey	February 2014
Novartis – Alexandria, Egypt	June 2011
Workshops	
Risk Management	November 2020
Dallah Academy	
Employment Performance Development	September 2019
Human Resources Development Fund	
On Job Training	September 20219
Human Resources Development Fund	
KPI Introduction	August 2019
Dallah Academy	
Operational Guide Preparation	March 2019
Monsha'at (Small and Medium Enterprises	General Authority)
BLS	March 2019
King Abdulaziz University	
Microsoft IoT Strategy and Marketing Solutions	January 2018
Jeddah Convention Center	
Lean Management	December 2017
Jeddah Chamber and Jeddah University	
Products Development	December 2017
Jeddah Chamber and Jeddah University	
Medical Devices Regulation and Classification	November 2017
Saudi Food and Drug Authority – SFDA	
Adverse Events of Medical Devices	November 2017
Saudi Food and Drug Authority – SFDA	
Strategic Planning	April 2017
King Saud Bin Abdulaziz University for He	alth Sciences

King Saud Bin Abdulaziz University for Health SciencesTrainers Marketing PrinciplesApril 2017Dallah AcademySign Language PrinciplesMarch 2017
Dallah Academy
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Sign Language Principles March 2017
Dallah Academy
E-Marketing March 2017
Jeddah Chamber and General Consulate of USA
Family Angry Management and Stability Secrets March 2017
Al-Mawadah Association
Family Harmony and Psychology March 2017
Al-Mawadah Association

Courses

Train of Trainers - TOT	20 Hours
Cairo University - Egypt	January 2010
Human Resources Management – HRM	30 Hours
Cairo University - Egypt	January 2010
Soft Skills	30 Hours
Cairo University - Egypt	February 2011
OSHA (General)	30 Hours
Cairo University - Egypt	February 2011
First Aid	12 Hours
Cairo University - Egypt	February 2011
Clinical Nutrition	15 Hours
Cairo University - Egypt	February 2011
Marketing Strategies	10 Hours
Nobel Training Center - KSA	July 2019
Managemental Leadership	15 Hours
Nobel Training Center - KSA	July 2019
Project Management	10 Hours
Nobel Training Center - KSA	July 2019
Leadership Secrets	10 Hours
Nobel Training Center - KSA	August 2019
Personal Planning Skills	15 Hours
Nobel Training Center - KSA	December 2020

Interests and Activities

Reading and Writing . Collecting Information and Scientific Research . Volunteering , Social and Civil works . All Sorts of Music and Sports .

Positions and Memberships

KSA Minister of Health Volunteering Program . Saudi Red Crescent Association Volunteering Program . Jeddah Municipality Friends . Al-Ahyaa Centers Association Volunteering Program . Rotaract Club Of Cleoptra, Past President . Rotaract Club Of Sakkara, Professional Development Committee . EECC-EI-Mistro Educational Cultural Center, Chairman and Founder . Welad Masr Association, Board Membre and Cultural Committee Head .

Awards and Certificates

Jeddah Municipality , KSA 2022 Jeddah Maternity and Children Hospital , KSA MicroMentor , USA 2021 Saudi Red Crescent Association , KSA 2021 MoH Health Volunteering , KSA 2020 Serendip Academy, KSA 2017 Mesaha Edaria , KSA 2017 Al-Moallm Academy for Training and Consulting , KSA 2017 Faculty of Engineering – Ain Shams University , Egypt 2014 Alshanek Ya Balady and Nestle Company , Egypt 2013 Contacts Plus Professional Academy , Egypt 2011 Faculty of Veterinary Medicine, Menoufia University , Egypt 2010 Rotaract Club of Sakkara , Egypt 2009 El-Sawy Culture Wheel , Egypt 2007 American University in Cairo and YALDA , Egypt 2006

Conferences and Forums Participation

11th Quality Management Conference (Cleveland Clinic)			
Dubai – UAE	January 2020		
Saudi Food and Drug Authority 2 nd Conference			
Riyadh Intercontinental Convention Center – KSA	September 2018		
The International Economic Crisis Symposium			
Istanbul Institute, Istanbul – Turkey	March 2018		
TASCA International 3 rd Forum			
Pinebay Resort, Izmir – Turkey	December 2017		
Saudi Food and Drug Authority 1 st Conference			
Riyadh Intercontinental Hotel – KSA	November 2017		
Health Professions Conference			
King Saud Abdulaziz University – KSA	April 2017		
Men From March and Women From Venus by John Gray			
Sofitel Kornish Hotel, Jeddah – KSA	March 2017		
Saudi American Health Care Forum			
Ritz Carlton Riyadh – KSA	April 2016		
Markathon National Competition 2017			
King Abdullah Economic City - KSA	February 2017		
Saudi Health Conference			
Riyadh International Convention Center – KSA	May 2016		

Personal Information

Place and Date of Birth: Cairo 1st. May 1987 Marital Status: Married (Saudi Spouse) and have three children Nationality: Egyptian Country of Residence : Saudi Arabia Military State: Exempted

Sherif Mohamed Morsy Sales & Marketing ,Human Resources and Soft Skills Authorized Trainer and Instructor Courses , Sessions and Workshops List

<u>Public Relation Session (Onsite)</u> Welad Misr Association - July 2008 (Egypt)

<u>Public Relation Session (Onsite)</u> Resala Association / El-Mohandsen Branch - August 2008 (Egypt)

<u>Presentation Skills Session (Onsite)</u> Resala Association / El-Mohandsen Branch - August 2008 (Egypt)

<u>Time Management Skills Session (Onsite)</u> Resala Association / El-Mohandsen Branch - August 2008 (Egypt)

<u>Communication Skills Session (Onsite)</u> Resala Association / El-Mohandsen Branch - August 2008 (Egypt)

<u>Public Relation and Promotion First Session (Onsite)</u> Faculty of Agriculture / Cairo University - September 2008 (Egypt)

<u>Public Relation Session (Onsite)</u> Faculty of Hotels and Tourism / Helwan University - March 2009 (Egypt)

<u>Presentation Skills Session (Onsite)</u> Faculty of Hotels and Tourism / Helwan University - April 2009 (Egypt)

<u>Public Relation Course (Onsite)</u> Alam El-Taksit Newspaper - July 2009 (Egypt)

<u>Public Relation Course (Onsite)</u> CERTEC Association - August 2009 (Egypt)

<u>Public Relation Course (Onsite)</u> El-Ektsadia Newspaper - September 2009 (Egypt)

<u>Public Relation Session (Onsite)</u> The Main Hall / Helwan University - March 2010 (Egypt)

<u>Public Relation and Promotion Second Session (Onsite)</u> Faculty of Agriculture / Cairo University - April 2010 (Egypt)

<u>Effective Job Searching Session (Onsite)</u> Faculty of Veterinary Medicine / Menoufia University - May 2010 (Egypt)

<u>Presentation Skills Session (Onsite)</u> Faculty of Veterinary Medicine / Menoufia University - May 2010 (Egypt)

<u>Sales and Marketing Skills – SMS Course and Workshop (Onsite)</u> Faculty of Engineering / Ain Shams University - July 2010 (Egypt)

<u>Sales and Marketing Skills – SMS Course and Workshop (Onsite)</u> Faculty of Veterinary Medicine / Menoufia University - August 2010 (Egypt)

<u>Public Relation Session (Onsite)</u> Helix Company - October 2010 (Egypt)

<u>Marketing Session (Onsite)</u> Helix Company - October 2010 (Egypt)

How To Be Effective ? Workshop (Onsite) Diwan Library - November 2010 (Egypt)

<u>Business Marketing Course [Micro MBA – Cambridge University Program] (Onsite)</u> Contacts Plus Professional Academy - May and July 2011 (Egypt)

How To Be Effective ? Workshop (Onsite) Faculty of Engineering / Ain Shams University - October 2011 (Egypt)

<u>Communication Skills and Team Management Sessions (Onsite)</u> Faculty of Engineering / Ain Shams University - October 2011 (Egypt)

<u>Effective Job Searching Session (Onsite)</u> Faculty of Veterinary Medicine / Menoufia University - November 2011(Egypt)

<u>C.V. Writing and Interview Skills Sessions (Onsite)</u> Faculty of Veterinary Medicine / Menoufia University - November 2011 (Egypt)

<u>Soft Skills Package Under Sponsorship of MCIT (Onsite)</u> Interpersonal Communication Skills – Stress Management Time Management – Effective Presentation Skills YAT Center Alexandria Branch - November 2013 (Egypt)

Human Resource Management Package [Under Sponsorship of MCIT] (Onsite) YAT Center Nasr City Branch - March 2015 (Egypt)

<u>Sales and Marketing Package [Under Sponsorship of MCIT] (Onsite)</u> YAT Center Maadi Branch - March 2015 (Egypt)

<u>Human Resource Management Package | Private Course | (Onsite)</u> YAT Center Maadi Branch - April and May 2015 (Egypt)

<u>Human Resource Management Package [Private Course] (Onsite)</u> YAT Center Mohandssen Branch - May and June 2015 (Egypt)

Human Resource Management Package [Private Course] (Onsite) YAT Center Nasr City Branch - June and July 2015 (Egypt)

<u>Sales and Marketing Package [Under Sponsorship of MCIT] (Onsite)</u> YAT Center Maadi Branch - July 2015 (Egypt)

<u>Human Resources Customized Course (Onsite)</u> Modern Academy Al-Katamia - October 2015 (Egypt)

<u>How To Increase Your Concentrate In Sales ? Session (Online)</u> Sarindeb Academy – May 2017 (Saudi Arabia)

<u>Human Resources For Non Human Resources Employees Session (Online)</u> Sarindeb Academy – June 2017 (Saudi Arabia)

<u>Human Resources For Non Human Resources Employees Session (Online)</u> Al-Moaaliam Academy – June 2017 (Saudi Arabia)

<u>How To Increase Your Concentrate In Sales ? Workshop (Onsite)</u> Nujeed Company – June 2016 (Saudi Arabia)

<u>Introduction To Marketing Session (Online)</u> Sarindeb Academy – June 2017 (Saudi Arabia)

<u>Introduction To Marketing Session (Online)</u> Al-Moaaliam Academy – July 2017 (Saudi Arabia)

<u>How To Increase Your Concentrate In Sales ? Session (Online)</u> Al-Moaaliam Academy – July 2017 (Saudi Arabia)

<u>Stress Management Session (Online)</u> Sarindeb Academy – June 2017 (Saudi Arabia)

<u>Time Management Course (Onsite)</u> Faculty of Science – Mohamed V University – September 2017 (Morocco)

<u>Human Resources For Non Human Resources Employees (Online)</u> Mesaha Edaria Platform – October 2017 (Saudi Arabia)

<u>Sales and Marketing from another Point of View (Onsite)</u> Pine Bay – Izmir – December 2017 (Turkey)

<u>The Role of Marketing In Solving Some Economic Problems Workpaper (Onsite)</u> Clarion Hotel – Istanbul – March 2018 (Turkey)

<u>Wise Management for Time and Effective Communication Skills Workshops (Onsite)</u> Aska Lara Resort – Antalya – December 2018 (Turkey)

<u>Marketing From Another Point of View (Onsite)</u> Jocker For Marketing Solutions Company – March 2019 (Saudi Arab)

<u>Human Resources For Non Human Resources Employees (Online)</u> ICDBA – March 2019 (Saudi Arabia)

<u>New Updates In Sales and Marketing (Online)</u> ICDBA – April 2019 (Saudi Arabia)

<u>Stress Management (Personal and Occupational) (Online)</u> ICDBA – May 2019 (Saudi Arabia)

<u>Time , Life and Effort Management (Online)</u> ICDBA – June 2019 (Saudi Arabia)

<u>Personal and Occupational Stress Management Course (Unsynchronized Training)</u> Eamel Business Academy– July 2019 (Egypt)

<u>Time Management and Productivity (Onsite)</u> Jocker For Marketing Solutions Company – October 2019 (Saudi Arabia)

<u>Between Sales and Marketing (Onsite)</u> Digital Marketing Team – December 2019 (Saudi Arabia)

<u>New Updates In Sales and Marketing (Online)</u> Dar Al-Bayan Institute – March 2023 (Oman)

<u>Strong Leaders for Professional Organizations (Online)</u> Develop Yourself Initiative – April 2023 (Kuwait)

<u>Job Interview Skills (Online)</u> Ministry of Human Resources and Social Development – December 2023 (Saudi Arabia)



Transformational Leadership Program (Onsite)

Ministry of Interior { Border Guard } – May 2024 (Saudi Arabia)

Emotional Intelligence (Onsite)

Ministry of Health { Directorate of Health Affairs/Jeddah } – June 2024 (Saudi Arabia)

Leadership Theories Workshop (Onsite)

Ministry of Commence / Jeddah Branch – August 2024 (Saudi Arabia)