**Raneem Jawabreh**

Amman, Jordan

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**Part Time Lecturer,English Language Teacher & Marketing Manager**

*Dedicated, resourceful and goal-driven professional educator with a solid commitment to the academic growth and development of every student.*

* Extensive experience in supervising students’ growth in order to improve their written and oral tests scores.
* Aptitude to remain flexible, ensuring that every student's learning styles and abilities are addressed.
* Capable communicator, driven to ensure all students reach their maximum potential through organized and regular performance assessments and one on one interactions.
* Fluent in **Arabic** and **English** both written and spoken. Knowledgeable in **Italian**.

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| *Communication & Interpersonal Skills* | *Classroom Management* | *Lesson & Curriculum Planning* |  |
| *Leadership Skills* | *Strong Work Ethics* | *Self-Motivated* |  |
| *Microsoft Office Suite* | *Remote Teaching Skills* | *Team Player* |  |

**Professional Experience**

Al-Mafraq College:**Part time lecturer**,(Dec/2021-Dec/2022).Mafraq,Jordan.

Key Achievements:

* Prepared and delivered lectures to undergraduate or graduate students on topics such as econometrics,price,theory,macroeconomics.
* Full pedagogical responsibilities for the following courses: Macroeconomics,Microeconomics,Internatinal Economics/Finance.
* Scheduled daily work arrangement to the team.
* Launch a successful business venture or social entrepreneurship endeavor that has demonstrated success.

Al-Dahya School. **English Teacher** (Oct/2020 – Dec/2021). *Zarqa, Jordan*

*Key Achievements:*

* Planned and delivered English language lessons that incorporated the use of authorial audio-visual aids and various English teaching methods.
* Maintained positive student-teacher relationship and cooperated with parents on a daily basis.
* Developed rigorous lesson plans and lectures and prepared students for quizzes and tests.
* Assessed student performance through quizzes and testing, and provided one-on-one tutoring when necessary.

Matrix Company. **Marketing Manager** (Aug/2019- Feb/2020). Amman, Jordan

*Key Achievements:*

* Conducted market research and Analysis in order to identify target audience.
* Developed marketing plans with specific objectives across different channels and segments.
* Lead the execution of marketing programs from start to finish, leveraging internal support and driving collaboration.

Zarqa University, **Language Lab Supervisor** (Sep/2010 – May/2013). *Zarqa, Jordan.*

*Key Achievements:*

* Coordinated and Supervised the daily operations of assigned lab(s) including: room scheduling, scheduling of personal and required lab coverage, training of new hires and student workers.
* Kept detailed reports of assigned activities.
* Assisted Students with lesson assignments and provided guidance and educational materials to reinforce learning concepts.

**Workshops & Training**

Executive Leadership & Management, January-2019

* Zarqa University, Zarqa, Jordan

Managing Learning Styles, March-2017

* Professional Development Institute, Amman, Jordan

Jordanian- Chinese Economic Relations, Sep-2019

* Talal Abu-Ghazaleh Organization, Amman, Jordan

Reality of Financial and Banking Transformations, March-2020

* Zarqa University, Zarqa, Jordan

**Publications**

* The Reality Of Entrepreneurship In Jordan,International Journal Of Economic Studies,Nov-2022
* The Role Of Strategic Planning In Managing Crises In Arab Institutions, Conference Journal Of The Democratic Arab Center,Nov-2022.
* Strategic Planning and Crisis Management in Jordan,Journal of Strategic Studies For Disasters And Opportunity Management,Dec-2022.
* The Reality Of Food Security In Jordan,Book,Democratic Arab Center,Aug-2022.
* INTERNATIONAL LAW AND THE AFRICAN UNION, ASJP, June-2020
* Food Security in Jordan, Damascus University Journal of Economic and Legal Sciences, August-2020

**Course Work**

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| *Internet and Computing Core Certification* | *Certified Internal Auditor* | *Marketing* |  |
| *Advanced English Conversation* | *Training Of Trainers* | *Enterprise Resource Planning* |  |
| *Human Resources Management* | *Mini Master Of Public Administration* | *Professional Financial Accountant* |  |

**Education**

Omdurman Islamic University, Omdurman, Sudan

**Ph.D. in Economics Strategic Planning – in progress**

Al-Albayt University, Al-Mafraq, Jordan

**Master of Arts in Economics and International Cooperation,** Feb-2016

Al-Albayt University, Al-Mafraq, Jordan

**Bachelor of Arts in English Language and Literature,** May-2009