# Mohammed BinTaher

Senior Jewellery Trainer

Prince Majed Street , Jeddah Governorate , KSA

in www.linkedin.com/in/bintaher1

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# **SUMMARY**

 $|\ \mathsf{PR/BS}\ |\ -\ |\mathsf{PHYSICS/BSc}\ |\ -\ |\mathsf{GIA}\ \mathsf{AJP}\ /\ \mathsf{GP}|$ 

| DIM/De\_Beers | - | ICDL | - | TOT |

Luxury Lifestyle Expert | Brand Strategist & Marketing | Jewelry Coach Professional | Influencer | Trainer | Talent manager | Good learner | Achiever | Reader | Art & Heritage Lover

The Most powerful talents I have are My learning and also the ability to inspire. I can Make difficult and boring things look easy to understand, fun and off-course impactful.

People development, product knowledge and talent management are my key areas but I also enjoy, quality and compliance, sales and marketing. I am convinced that I can make an immediate contribution through my wide experience in jewellery business toward the growth of your business and I believe in myself and my abilities to get things to next level.

Would hope that we may explore this opportunity further at your convenience.

### **WORK EXPERIENCE**

### Sales Training Specialist

Marei Binmahfouz Group

# Jan 2022 - Until now Select Year

Jeddah, KSA

- Analyzing market trends, retail and wholesale jewelry market, and jewelry & gold trading.
- Providing training programs for retail sales staff for brands, sales techniques, jewelry manufacturing, and gold .
- Developing course material for personal development and retail luxury skills in the jewelry industry in GCC.
- Training and developing retail team to meet the standards of promoting and selling high-end international brands such .

# Senior Jewellery Trainer

Jawhara Jewellery LLC

m Oct 2020 - Dec 2021

Jeddah, KSA

Senior Jewellery Trainer & Jewelery Business Development

# Senior Jewellery Trainer & Jewellery Business Development

Damas Jewellery LLC

KSA

- Jewellery retail trainer (  $\mathsf{Gems}$  ,  $\mathsf{Diamonds}$  ,  $\mathsf{Pearls}$  ,  $\mathsf{luxury}$  watches and  $\mathsf{Brands}$  )
- Corporate Governance Statements.
- Training of Security and Vigilance.
- Training on Anti-money-laundering Combating nancing of terrorism
- Training on Communication Skills and Selling Skills .
- Coaching and Role play.
- Managed quality assurance program, including on-site evaluations, internal audits and customer surveys.
- Maintain goals, crafting plans for long-term success.
- Mentored new hires, resulting in stronger staff development and increased productivity.
- Tracked attendance and progress against goals for each participant.
- Training of POS System Navision Basic & Navision Advance
- Training on the use of Ultrasonic Polishing Jewellery Cleaner Machine and all the Jewelry inspection devices

# **EDUCATION**

### Bachelor's Degree - Media, Public Relations

College of Human Sciences, University for Sciences and Technology, UST

🛱 May 2009 - Aug 2013

# University For Sciences And Technology - UST

Bachelor's Degree - Media, Public Relations

### Bachelor's Degree - Physics

Hadhramout University For Sciences And Technology

# Jul 2004 - Sep 2008

Hadhramout University For Sciences And Technology.

# **PERSONAL SKILLS**

Leadership	100%	Communication	100%
Self-motivation	100%	Decision Making	90%
Adaptability	90%	Good negotiation skills	100%
"Microsoft Office skills	100%	Art & Heritage Lover 100%	100%

# **LANGUAGES**

### **COURSES**

### GIA certificate for Diamond, Pearl, Colorede Stone, Gold, and Watches

GIA (Gemological Institute Of America)

#### GIA Diploma.

GEMS - DIAMOND - PEARL - Luxury Jewellery & Watche

### DIAMOND FOUNDATION COURSE

De Beers Jewellery - U.K

#### DE BEERS Diploma.

- 1- DIAMOND GROWTH & PROPERTIES
- 2- TRAVEL TO THE SURFACE & EXPLORATION
- 3- DIAMOND MINING & RECOVERY
- 4- ROUGH SORTING & PRICING
- 5- THE POLISHED 4CS
- 6- CUTTING & POLISHING
- 7- JEWELLERY DESIGN, MARKETING & RETAIL
- 8- SYNTHETIC DIAMONDS, SIMULANTS & TREATMENTS

### Training Of Trainers (TOT)

PeoplePlus KSA

Credential ID Training of Trainers (TOT) is a high-level professional learning process.

# International Computer Driving license ICDL

ICDL - International Computer Driving Licence - ECDL / ICDL Certification

 $\underline{\textbf{Credential ICDL "International Computer Driving Licence}}": is the world's leading computer skills certification .$ 

# **LEGO Robot Program - NXT**

Arab Robotics&Al Association

 $\underline{\textbf{LEGO Mindstorms NXT is:}} \ a \ programmable \ robotics \ kit \ released \ by \ Lego \ and \ it \ is \ the \ Robotics \ Invention \ System \ .$ 

### **SWAT Course**

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# Graphology specialist

**...** 

# Ten Successful Habit for Successors

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# **MOST PROUD OF**

# **Physical Organization**

Creative Thinking, Effectiveness, Productivity

# **Planning**

Analyzing Issues, Decision Making, Project Management, Strategic Planning

## Team Work

 ${\bf Collaboration, Delegation, Goal \, Setting, Group \, Leadership}$ 

Strategic Thinking & Adaptability.

# **INTERESTS**

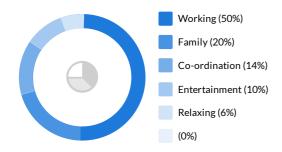
Art & Heritage Lover

Relaxing & Meditation

Peace & Enlightenment

Music

# **MY TIME**



# **HOBBIES & INTERESTS**

Reading

Enjoy and like Music, Fashion, Jewellery and beauty

Yoga

social and charitable activities

www.StylingCV.com

